

Contact Information

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Areas of Expertise

- FTSE 100 Non-Executive Director
- Audit Committee Chair
- Private Equity advisor/M&A
- Digital transformation
- Emerging Markets
- Qualified Accountant
- Financial Services

Education & Qualifications

2003 – 2004

Harvard University
Master of Business
Administration & Finance

1991 – 1995

Oxford University
Mathematics
First Class Honours

Priya Singh

Non-Executive Career Summary

- | | |
|-------------|---|
| 2016 – Date | Global Banking Group Plc
<i>FTSE 100 constituent, UK-Based retail banking and wealth management group</i>
Non-Executive Director
Audit and Risk Committee Chair
Nominations Committee member |
| 2015 – Date | Northern Building Society
<i>Largest mutual in UK with over 15 million members and £250m in assets</i>
Senior Independent Director
Audit and Risk Committee
Financial Services Committee |
| 2015 – Date | Nakatomi Trading
<i>Privately owned, Global 500, Japanese multinational providing IT services and equipment</i>
Non-Executive Director
Audit Committee Chair
Remuneration Committee |
| 2014 – 2018 | FutureTech Capital
<i>Private Equity investment Group managing over £5bn on behalf of institutional investors, specialising in technology investment</i>
Emerging Markets Advisory committee |
| 2011 – 2014 | SecurePay Group Plc
<i>Multinational payment processing company</i>
Non-Executive Director
Audit Committee |

Languages

Spanish: Business
Mandarin: Conversational

Industry appointments and awards

- GTP Top 50 Asian Businesswoman of the Year 2015
- European CFO of the Year 2009 – *Strategy&*

Executive Career Summary

2011 – 2015	Pacific Banking Plc Managing Director, Asia Pacific
2007 – 2011	SecurePay Group Plc Chief Financial Officer
2000 – 2007 2003 – 2007 2000 – 2003	Trust Investment Group Plc Chief Financial Officer Finance Director, Emerging Markets
1989 – 2000 1995 – 2000 1989 – 1995	Blue Capital Private Equity Lead M&A Partner, Emerging Markets M&A
1984 – 1989	McKinsey Principal, Capital Markets
1980 – 1984	Deloitte Senior Analyst

Managing Director Asia Pacific
2011 – 2015
London

Responsibilities

Pacific Banking Plc

Pacific Banking Group Plc is a UK Based multinational banking and financial services organisation. It is a constituent of the FTSE 100 with total assets of over £500bn. It operates in over 20 countries.

- Regional responsibility for Asia-Pacific including China, Hong Kong, Taiwan, Japan and South Korea. Including 4,000 employees and over 250 branches.
- Responsibilities included investment banking, capital markets, corporate banking, treasury and asset management.
- Member of the Pacific Banking Executive Committee.
- Oversaw corporate M&A activity for the group.

Key Achievements

- Delivered a clearly articulated and differentiated customer-centric strategy resulting in year-on-year regional revenue growth of 4%.
- Oversaw £250m acquisition of adjacent business and led the realisation of 8% savings in central costs as a result of synergies.
- Doubled operating cash flow during period.
- Launched a Simplification & Transformation programme and a five-year Strategic Review, adding £150m to bottom line profit.
- Significantly restructured and reduced capital requirements to free up £5bn in risk weighted assets.

SecurePay Group Plc

SecurePay Plc. is an international payment software business for both online and physical payments handling over £100bn in transactions annually in over 10 international markets and 50 currencies. SecurePay's EBITDA in 2011 was £187m.

Chief Financial Officer
2007 – 2011
London

Key Achievements

- Led the company through its IPO in 2008 and delivered a 15% return on investment for shareholders by 2010.
- Drove increase in advertising revenue up from £12 million per annum to over £23 million.
- Led divestment of portfolio of businesses totalling £100m in years leading up to IPO.
- Introduced partnership with leading high street bank to offer credit arrangements.

Chief Financial Officer
2003 – 2007
Paris

Trust Investment Group Plc.

Trust Banking Group is a UK Based multinational investment banking group. It is the third largest listed fund management company in Europe with over £300bn assets under management and EBITDA (in 2007) of around £100m.

Key Achievements

- Overhauled the Group's strategic planning and capital management processes including introduction of new stress testing and liquidity/solvency analyses.
- Restructured the group's management to remove bureaucracy and enable more agile decision making.
- Led hostile takeover of competitor in 2004.
- Improved forecasting model and annual reporting process resulting in annual reduction in departmental costs of 10%

Finance Director, Emerging
Markets
2000 – 2003
Paris

Responsibilities

- Board level director responsible for due diligence, investment, fund management and M&A activities in Emerging Markets.

- Focus on Asia Pacific region.
- Acted as Chief Finance Director during absence.

PREVIOUS ROLES

1989 – 2000

1995 – 2000

1989 – 1995

Blue Capital Private Equity

Lead M&A Partner, Emerging Markets

M&A

1984 – 1989

McKinsey

Principal, Capital Markets

1980 – 1984

Deloitte

Senior Analyst